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## Lucas Goring Associate, Welsh Capital

As an Associate for Welsh Capital, Lucas Goring is responsible for the origination and placement of commercial real estate debt and equity through a network of correspondent capital providers. His sources range from life insurance and finance companies to Wall Street investment conduits and commercial banks. A detail-oriented self-starter, Lucas' ability to convey the intricacies of financial data in a clear, concise manner makes him an invaluable asset to our clients.

Prior to joining Welsh, Lucas worked for 5 years in the residential mortgage industry, most recently with GE Money Home, a startup mortgage division within GE. When the division started, Lucas was selected as the initial and sole underwriter. He assisted in writing and implementing the company's first underwriting guidelines. By the time he left, the underwriting team at GE Money Home had grown to a staff of seven underwriters who were under Lucas' management. In 2005, his team was collectively responsible for the approval of \$600 Million in residential mortgages.

### **Education and Training**

- Masters of Business Administration, Carlson School of Management
- Bachelor of Arts, Finance, University of St. Thomas