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Contact:
Michelle Surkamp, Sr. Marketing Coordinator
Welsh Companies, 952.897.7763
msurkamp@welshco.com
Peter C. Austin, Senior Vice President
Welsh Capital, LLC, 952.897.7813
paustin@welshco.com

Welsh Capital Arranges Business Startup Loan for Pairings Food & Wine Market

MINNEAPOLIS, MN (March 25, 2009) Officials of Welsh Capital announced today the recent closing of a \$1.5 million business startup loan for Pairings Food & Wine Market. The financing was arranged with a local bank, utilizing the SBA 7(a) program.

“Securing financing for a restaurant start-up was difficult as the lending market remains challenging,” said Erik Johnson, Senior Associate, Welsh Capital. “In order to close a deal, all parties need to have realistic expectations, patience and up-front communication. The role of the mortgage broker is also proving vital to get deals done in this ever-changing environment.”

Pairings, a neighborhood food and wine market, will open for business in May 2009 at 6001 Shady Oak Road in Minnetonka. Among other things, they will offer dine-in and take-out meals, with on-and off-sale beer and wine.

About Welsh Capital

Welsh Capital provides a variety of creative mortgage financing solutions for developers, owners, and investors of commercial real estate. Welsh Capital is part of WelshCo LLC, a full-service commercial real estate company headquartered in the Twin Cities with regional offices in Minneapolis and St. Paul; Chicago, Illinois; St. Louis, Missouri; Detroit, Michigan; and Cincinnati, Ohio. The Welsh organization consists of more than 300 professionals whose expertise extends into every aspect of commercial real estate including office, industrial and retail brokerage, corporate services, property management, facility management, construction, architecture, development, financing and investment services. The brokerage division, NAI Welsh, is an affiliate of NAI Global, a multinational network of skilled commercial real estate professionals strategically located in 325 markets worldwide. To learn more about Welsh, go to www.welshco.com.

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